



Yellowstone Bees[®]
Natural Body Care Since 1997

Products
of the
USA

Merchandising Policies for our Wholesale Partners Terms and Conditions

Introduction

By placing your initial order with Yellowstone Bees® Inc, you agree to our Merchandising Policies and Terms & Conditions for our wholesale partners.

Minimum Orders

We do not have minimum orders. However, we encourage customers to order in our case pack volumes as this is a more efficient way to ship, store, and inventory your products. Please see the Wholesale Price Sheet or the website for case pack sizes per product.

Prices

Our prices are subject to change at any time without notice. In general, we recommend that our wholesalers mark up our wholesale price by 100-200%. The MSRP (manufacturer's suggested retail price) is stated on the Wholesale Price Sheet.

Sale and Distribution of Yellowstone Bees® Products

The sale or distribution of Yellowstone Bees® products internationally or to a third party other than an end-consumer is strictly prohibited unless specifically approved in writing by Yellowstone Bees®. Yellowstone Bees® reserves the right to cancel or limit the sale of its products to parties whose sales and distribution strategies are incompatible with those of Yellowstone Bees®.

Web Retailer Policy

If you have a website and would like to sell Yellowstone Bees® products, your stores must have a web address of their own. Yellowstone Bees® will only sell to legitimate websites. You cannot be selling product through any online auction site like Ebay.

Wholesale In-Store Sample Policy

We've received a significant number of comments from our wholesale partners that their sales increase when customers can sample a product before they make a purchase decision. Samples also protect "for sale" product from being opened and put back on the shelf, which often damages or degrades the freshness of that product creating lost inventory and revenue. Buying sample or tester product, therefore, is an investment in future sales and for protecting your valuable inventory.

Yellowstone Bees® recognizes that buying samples is also an investment in our business so we've introduced a policy to share in that investment with our wholesale partners. Yellowstone Bees® will sell in-store samples for certain products at discounted wholesale prices. We will place a specially printed "Try Me" label on any item you designate as an in-store sample. Just write, "Try

Me” or “Sample” next to the item on the order form or select the tester option when ordering online. If you require samples of any products other than those listed as samples on our website and price sheets, you will be charged the normal wholesale price. Multiples of the same tester will not be sent. We will supply the “Try Me” labels for any of these products as well.

Display and Storage of Yellowstone Bees® Product

Yellowstone Bees® offers several different types of display units and shelf talkers to help our customers sell more of our products. The displays are custom designed, unique, and high quality wood units that we price at our cost. Our shelf talkers are at no charge.

Our products should be attractively placed in areas where shoppers would expect to find these types of products. They should not be placed in areas that are not air-conditioned during the summer or in a south or southwest facing window with high levels of sun and heat. Products should be stored in temperature controlled warehouses or at a minimum in areas that do not get a lot of intense sun or heat.

Maintenance of the testers is extremely important. Testers should be replaced if the color or product consistency changes. This is for the benefit of the retailer as any testers that turn customers off will not result in a sale.

Conditions of Use

Products and samples available to you at our confidential wholesale prices are for resell use only. You may not purchase any of the products or samples for your own personal use or gift giving at these wholesale prices. We reserve the right, with or without notice, to cancel or reduce the quantity of any orders that we believe, in our sole discretion, may result in the violation of our Terms and Conditions.

Discontinued or Out of Stock Product

We are constantly developing new products but at times we also discontinue other products. We always attempt to fill each order completely. If we are out-of-stock for an item you wish to purchase, you may place a back-order. We apologize if discontinued or out-of-stock products create an inconvenience for you or your customers.

Delivery Lead Times

Lead times are not a promise. Our goal is to ship within 1-3 business days of receiving your order. Please allow another 2-5 days for transit. FOB point is Bozeman, Montana. If you are regularly ordering in large quantities, please call us to work out a delivery plan that meets your unique needs and requirements.

Shipping

Yellowstone Bees® orders are shipped on business days (Monday-Friday) excluding major holidays. Method and route of shipment are at our discretion, unless the buyer supplies explicit instructions that are accepted by us in writing.

All shipments are made at the buyer’s expense and risk and, if at our discretion, are insured at the buyer’s expense. We do not usually insure orders unless requested to do so and will be done at buyer’s expense.

All orders will be shipped via Federal Express (FedEx) ground service, United Parcel Service (UPS) ground service or United States Postal Service (USPS), depending on the size and weight of the package. We search for the most cost effective shipping method to save our customers money

on shipping. If you require expedited shipping, we are happy to accommodate; however, you must pay for the full cost of any expedited shipping.

Deliveries or Pickups

Deliveries

As a courtesy, we may offer to deliver orders to a few local wholesale customers in Bozeman. The fee for this courtesy service is \$8.00. This fee is intended to cover our costs of fuel and labor time involved. We do not deliver to any retail customers or to wholesale customers outside of Bozeman.

Pickups

We are not a retail shop. If you wish to stop by our facility to pick up your order and avoid shipping charges, you must make prior arrangements with us by calling first and setting a specific pickup time. Pick-ups are welcome during normal business hours (Mon-Fri 9-5pm) with prior arrangements confirmed.

Shipping Outside the United States

At this time, our current systems can only accept orders from, and ship to addresses within the United States (including Alaska and Hawaii).

Return Policy

All sales are final. Credit will be issued only for defective or damaged merchandise or for products shipped to you in error by Yellowstone Bees®. We will not under any circumstances issue store credits or refunds on products that are not physically damaged. Once a product container is opened, our natural body care products are not returnable due to the sanitary reason of possible contamination once the product has been opened.

Claims must be reported within 5 days after receipt of merchandise. Product must be returned for verification and customer is responsible for costs incurred during shipping including insurance. No returns will be accepted without authorization. Packaging requirements for returns should comply with general UPS / Fed Ex standards for these types of products. Any goods returned that are damaged while shipping during return will not be refunded. All returns are subject to a 15% restocking fee unless they are damaged goods. No returns after 30 days.

Yellowstone Bees® will refund or credit up to the full amount paid for legitimate damaged goods returns within 30 days after the return. Replacement products will be in the same scent and size as the original order.

We highly recommend that you purchase samples of the products you are interested in so that you may be able to test out the product before placing large orders. We absolutely, positively, want you to be 100% satisfied with your purchases, so please let us know if products are damaged in transit or if you ever have any questions, concerns or comments about any Yellowstone Bees® product.

Payment Policies

We accept Visa, MasterCard, American Express, Discover, as well as Checks and Money Orders. All first orders must be paid with one of these payment methods.

While our normal terms are credit card, we are pleased to arrange credit terms with established companies after receiving a completed credit application along with references. All credit accounts are to be paid in full based on terms established by Yellowstone Bees® which may be due upon receipt, net 15, or net 30 (depending on the quality of the credit application). All outstanding invoices are subject to a 1.5% service fee per month. In the event of a default of payment, purchaser agrees to pay the collection and/or legal fees. If, in our opinion, the financial condition of the buyer at any time does not justify continuance of production or shipment on the terms of payment specified, we may, in addition to other rights lawfully available to us, require advance full or part payment.

Returned checks are subject to a \$30 charge for each returned check. Accounts sent to collection are subject to all collection agency fees.

Medical Claims

Yellowstone Bees® Inc. makes no medical claims about our products or ingredients. This product is not intended to diagnose, treat, cure or prevent any disease. Always consult your health care professional if you are pregnant, lactating, or if you have any other health condition before applying this or any similar product. Keep out of the reach of children and pets.

Privacy Policy

Please review our Privacy Policy in the Customer Service section of our website so that you may understand our privacy practices.

Contact Us

If you have any questions, please contact us at 1-866-530-5601 or [via](#) email.